

Continuing strong earnings performance

Financial Highlights Q1 2021



Forward-looking statements

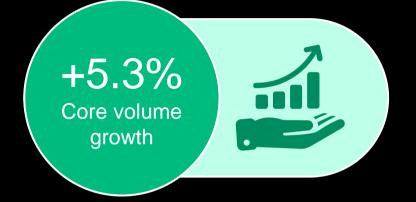
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Financial highlights Q1 2021









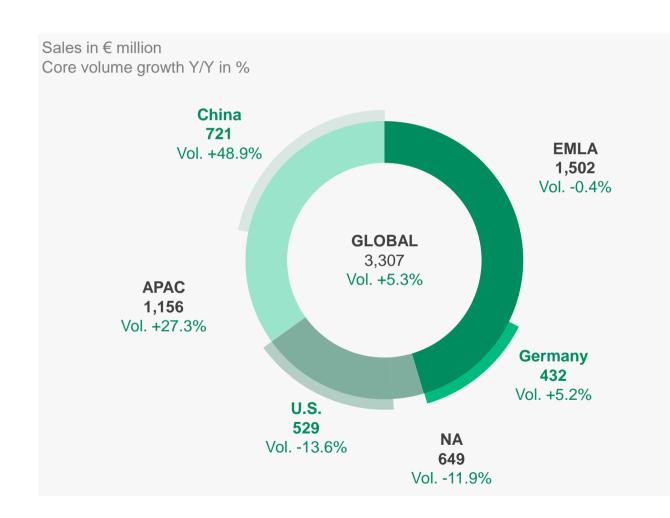




Strong demand rebound limited by availability

Q1 2021 – Regional split





CORE VOLUME GROWTH Y/Y

- Globally strong demand but ability to grow core volumes was constrained by product availability:
 - Furniture/wood c. -1%, while APAC up 28%
 - Construction c. +3%, driven by EMLA and APAC
 - Auto/transport c. +14%, as APAC up 51%
 - Electro c. +20%, with growth in all regions
 - Divers c. -2%, including medical c. +12%
- APAC: double-digit growth rates in all key industries, clearly driven by demand rebound in China; all comparing against low previous year basis
- EMLA: single-digit growth in all key industries, except single-digit decline in furniture/wood as a consequence of limited polyols availability
- NA: declining volumes as a result of constrained availability in all product groups after US winter storm Uri, while underlying demand was solid

Group results well above pre-pandemic levels of 2019



Group results – Highlights Q1 2021



HIGHLIGHTS

- Sales increased by 18.8% Y/Y driven by price (+20.2%), whereas volume (+3.4%) was limited by availability; negatively affected by FX (-4.8%)
- Q1 2020 impacted by coronavirus pandemic, mainly in APAC
- Q1 2021 sales +4.2% and volumes +1.0% compared to pre-pandemic levels of Q1 2019



- Compared to Q1 2020, EBITDA strongly benefitted from positive pricing delta as well as from higher volumes, compensating accordingly higher provisions for variable compensation
- In Q1 2021, highest EBITDA margin for nine quarters, but still well below historic margin peak of 28.1% in Q1 2018

Polyurethanes – constrained industry supply drives earnings

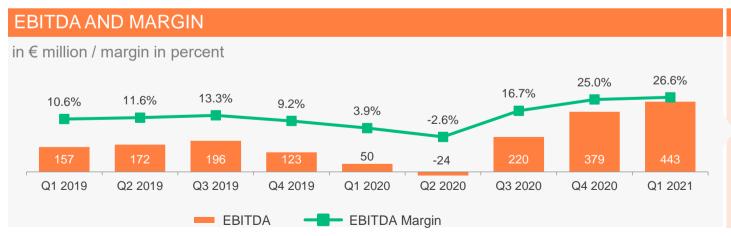


Segment results – Highlights Q1 2021



HIGHLIGHTS

- Core volume growth (in kt) of +2.5% Y/Y, burdened by constrained availability, mainly owing to US winter storm Uri and, as a result, continuing shortages of feedstocks
- Sales increased by 30.7% Y/Y driven by price (+36.1%), whereas volume (+0.2%) was limited by availability; negatively affected by FX (-5.6%)

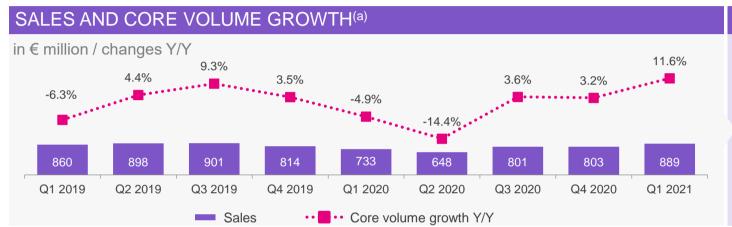


- Compared to prior year, EBITDA increase driven by strong positive pricing delta in all three product groups, compensating higher provisions for variable compensation
- Sequentially, earnings increase vs. Q4 2020 driven by positive pricing delta
- EBITDA margin of 26.6% in Q1 2021 still well below historic peak of 32.7% in Q1 2018

Polycarbonates – margin driven by improving product mix



Segment results - Highlights Q1 2021



HIGHLIGHTS

- Core volume growth (in kt) of 11.6% Y/Y driven by electro and auto/transport
- Sales grew by +21.3% Y/Y driven by price (+13.8%) and volume (+12.5%); negatively affected by FX (-5.0%)



- Compared to prior year, EBITDA increased mainly due to positive pricing delta and higher volumes, compensating higher provisions for variable compensation
- Sequentially, further EBITDA and margin increase supported by improving product mix
- EBITDA margin of 25.0% in Q1 2021 still well below historic peak of 30.3% in Q3 2018

Coatings, Adhesives, Specialties – strong volume growth



Segment results – Highlights Q1 2021



HIGHLIGHTS

- Core volume growth (in kt) of 7.1% Y/Y driven by growth in all key industries
- Sales grew by +4.0% Y/Y, helped by volume (+5.6%) and price (+2.4%); negatively affected by FX (-4.0%)

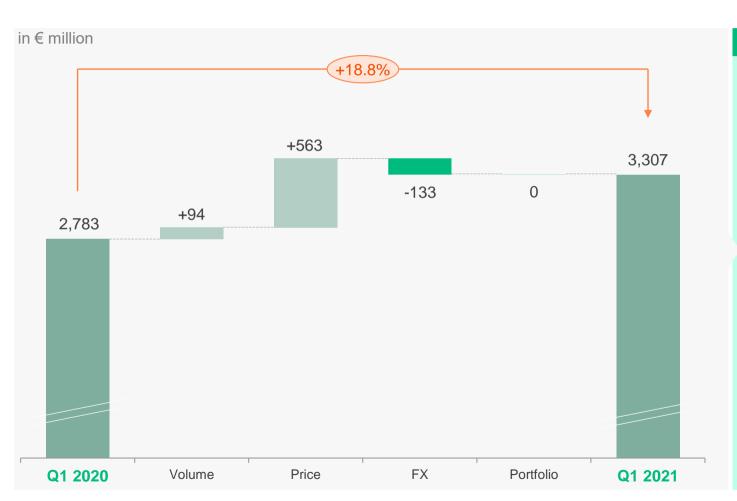


- Q1'21 EBITDA includes negative one-time effects of €-2m related to RFM acquisition
- EBITDA decreased -12.3% Y/Y mainly due to higher provisions for variable compensation, while volume growth contributed positively

Higher prices drive sales growth

Q1 2021 – Sales bridge





HIGHLIGHTS

Volume positive

- Volume increased by +3.4% Y/Y (in €) driven by all three segments
- Difference to core volume growth of 5.3% Y/Y
 (in kt) mainly due to declining non-core volumes
 and unfavorable product mix effect
- Volume growth was limited by constrained product availability, mainly owing to US winter storm Uri

Pricing highly positive

 Higher selling prices, mainly in PUR and PCS, drove sales by +20.2% Y/Y

FX negative

 FX affected sales by -4.8% Y/Y mainly driven by weaker USD, CNY, BRL, MXN and INR

EBITDA tripled due to positive pricing delta

Q1 2021 – EBITDA bridge





HIGHLIGHTS

Positive volume leverage^(a)

 Volume leverage limited to 39% due to unfavorable product and regional mix effect

Highly positive pricing delta

Vast majority contributed by PUR

Slightly negative FX

Mainly translational effects

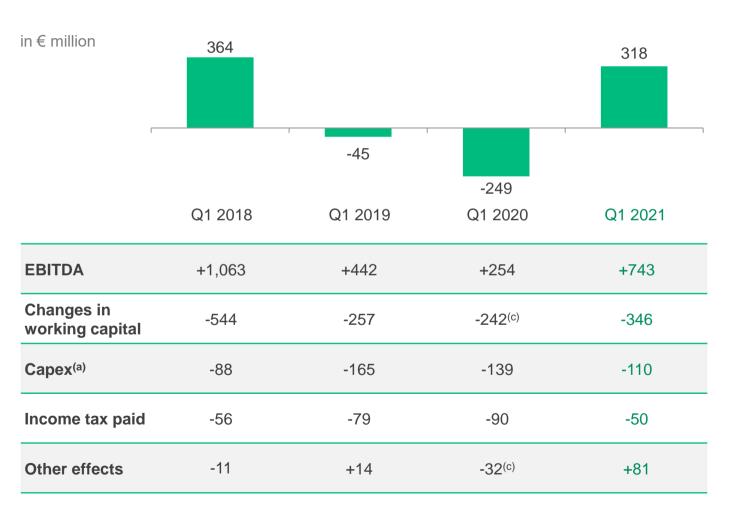
'Other items' include:

- €-105m linked to higher provisions for variable compensation
- First time inclusion of €-16m negative one-time effects related to LEAP transformation program

€0.6bn higher quarterly cash flow

Historical FOCF development





HIGHLIGHTS

- FOCF increased to €318m (€-249m in Q1'20) driven by significantly higher earnings
- Working capital to sales ratio^(b) at 21.1%, temporarily above 15-17% target corridor
- Capex of €110m on budget and in line with FY 2021 guidance
- Income tax paid of €50m reflect lower income level in previous quarters
- 'Other effects' reflect provisions for variable compensation, cash-effective only in 2022

Note:

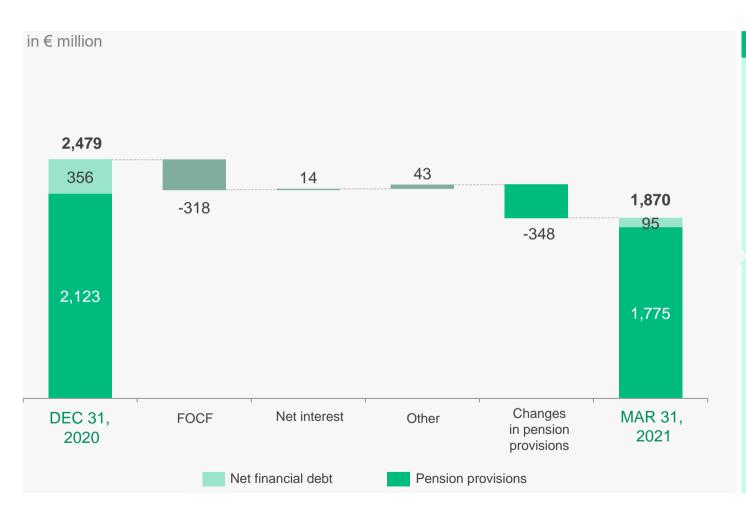
Working capital includes changes in inventories, trade accounts receivable and trade accounts payable (a) Cash-relevant capex

⁽b) Method of calculation: Working Capital on March 31, 2021, divided by sales of last four quarters

Strong liquidity position in preparation for RFM closing

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March 31, 2021 – Total net debt



HIGHLIGHTS

- Pension provisions decreased by €348m mainly resulting from higher discount rates in Germany
- Total net debt to EBITDA ratio^(a) of 0.95x at end of Q1 2021 vs. 1.9x at end of Q1 2020
- Equity ratio of 47% at end of Q1 2021 vs. 44% at end of FY 2020
- Committed to a solid investment grade rating

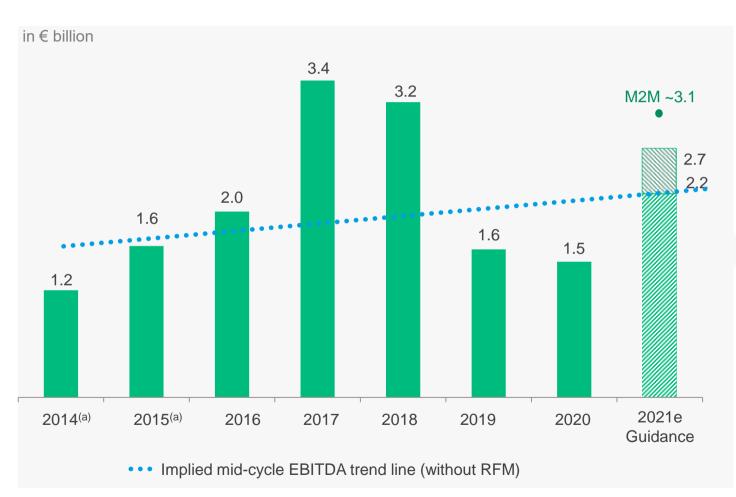
Liquidity at attractive rates

- Balance sheet with ~€2.8bn in cash, cash equivalents and current financial assets
- Strong liquidity position in preparation for RFM acquisition, closed on April 1, 2021
- Undrawn syndicated revolving credit facility (RCF) of €2.5bn in place with ESG element

Above mid-cycle earnings level in 2021

EBITDA development between 2014 and 2021e





Note:

HIGHLIGHTS

Historic development

- Cyclicality driven by supply-demand balance
- 2017 peak due to very high industry utilization
- 2020 burdened by globally declining GDP

EBITDA guidance of €2,200m - 2,700m in FY 2021

- Upgraded earnings guidance reflects better than expected margin development in first half of 2021
- Includes RFM acquisition, closed on April 1, 2021
- Mark-to-market (M2M) EBITDA in FY 2021 of ~€3.1bn based on March 2021

EBITDA sensitivities for FY 2021

- Volume sensitivity: 1pp change in core volumes equals around +/- €60m, excluding RFM
- FX sensitivity: 1pp change equals +/- €6m for CNY/EUR and +/- €4m for USD/EUR

Raised 2021 earnings outlook confirmed



Updated FY 2021 guidance including RFM acquisition, as of April 13, 2021

	FY 2020	Previous guidance FY 2021 (as of Feb. 23, 2021)	Updated guidance FY 2021 (as of April 13, 2021)
Core volume growth	-5.6%	10 – 15% (t/o ~6%p RFM)	10 – 15% (t/o ~6%p RFM)
FOCF	€530m	€900m – 1,400m	€1,300m – 1,800m
ROCE	7.0%	7 – 12%	12 – 17%

Additional financial expectations

EBITDA FY	€1,472m	€1,700m – 2,200m	€2,200m – 2,700m
EBITDA Q2	€125m	n.a.	€730m – 870m
D&A	€776m	~€900m	~€900m
Financial result	€-91m	~€-100m	~€-100m
P&L (effective) tax rate	25.0%	24 – 26%	24 – 26%
Capex ^(a)	€704m	~€800m	~€800m
Average number of outstanding shares (in million)	184.9	193.2	193.2

Continuing strong earnings performance

Highlights Q1 2021





Volume growth reflects strong demand rebound

limited by constrained product availability



EBITDA tripled due to positive pricing delta

with continuing momentum into Q2 2021



Strong cash performance

based on strong earnings and positive cash phasing effects



Raised 2021 earnings outlook confirmed

now above mid-cycle levels



Transformation program LEAP well on track

to implement new organizational set-up as of July 1, 2021, including acquired RFM business



Appendix

COVESTRO.COM April 28, 2021 | Q1 2021 Earnings Call

Upcoming IR events



Find more information on covestro.com/en/investors

REPORTING DATES

August 6, 2021
 2021 Half-Year Financial Report

November 8, 2021
 Q3 2021 Quarterly Statement

ANNUAL GENERAL MEETING

April 21, 2022 Annual General Meeting

BROKER CONFERENCES

May 6, 2021 Metzler Dialog (virtual)

May 20, 2021
 Citi, Chemicals Conference (virtual)

June 1, 2021
 Kepler Cheuvreux 2nd Digital Pan European ESG Conference (virtual)

June 2, 2021
 Credit Suisse, 2021 Chemicals & Agriculture, Packaging & Cement Conference (virtual)

June 16, 2021 Deutsche Bank, dbAccess Berlin Conference (virtual)