

Rebounding from trough

Roadshow presentation





- **Covestro investment highlights**
- Group financials Q1'23
- Segment overview
- Background information

Covestro is diversified across geographies and end-markets



Key performance indicators and sales split



Sales 2022



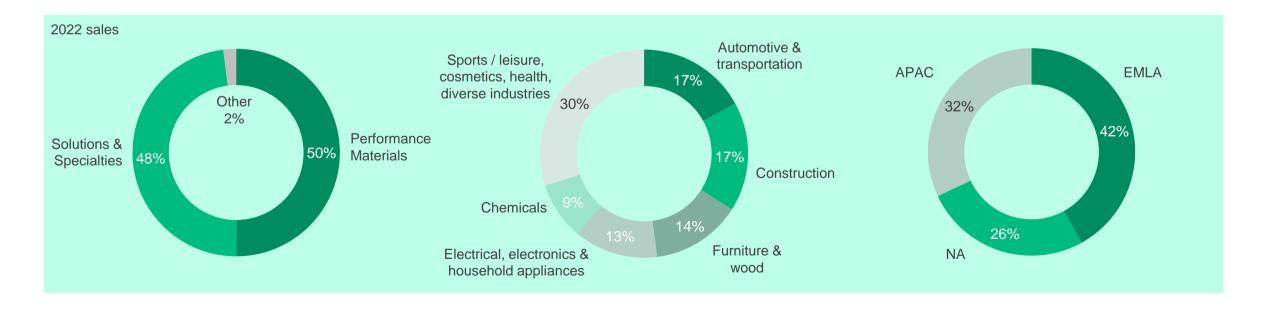
EBITDA 2022



FOCF 2022



ROCE above WACC 2022

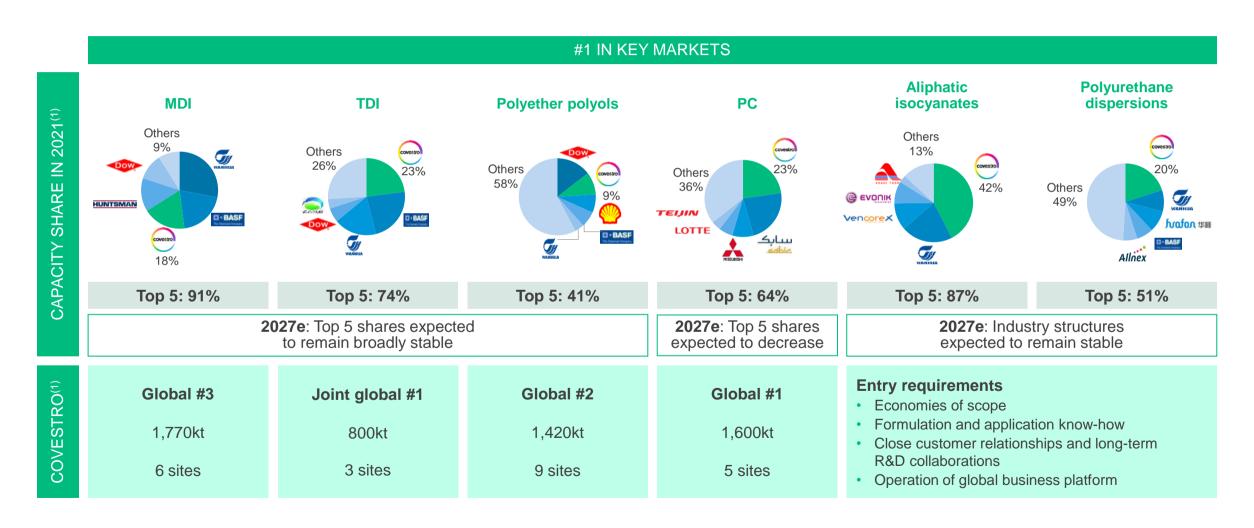


Covestro is a global leader across its entire portfolio

Notes: Source:

World-wide industry positions and production capacities





Our strategy – setting the path for tomorrow





BECOME THE BEST OF WHO WE ARE

Transform the company to exploit its full potential



DRIVE SUSTAINABLE GROWTH

Address sustainability in a profitable way

ADVANCE DIGITALIZATION

EXPAND 'WE ARE 1' CULTURE



Accelerate the transition to a fossil-free economy

MILESTONE

LEAP transformation ongoing

MILESTONE

Integration of RFM accomplished

MILESTONE

Target climate neutrality in 2035

Climate neutrality with existing technologies and assets

Covestro greenhouse gas emissions





EXISTING OPTIONS AND CURRENT LIMITATIONS TO REDUCE GHG EMISSIONS

Selective examples only



Various alternative feedstock

Limitations: available capacities



Low-emission mobility

Limitations: available infrastructure



Low-emission mobility

Limitations: available infrastructure

Notes:



Renewable energies

Limitations: available capacities



Low-emission technologies

Limitations: investments and installations



Limitations: available infrastructure



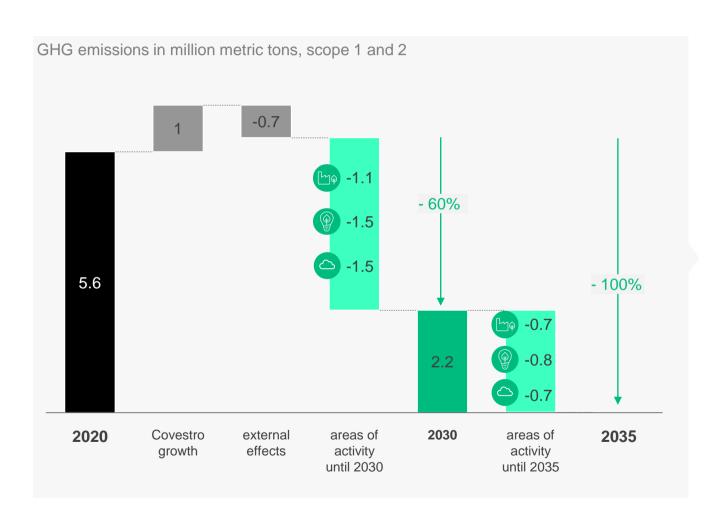
Circular end-of-life solutions

Limitations: readiness of technologies

Sustainable manufacturing and renewable energy to lead path



Climate neutrality target for GHG emissions scope 1 and 2



EMISSION REDUCTION MEASURES

- Three main levers make a vital contribution to reduce GHG emissions:
 - More sustainable manufacturing (scope 1 and 2)
 - Renewable electricity (scope 2)
 - Renewable steam (scope 2)
- Net external effects comprise known future changes in the energy mix of public grids (e.g. nuclear exit in Germany and Belgium) and in public energy allocation schemes (e.g. EEG in Germany)
- Roadmap for 2030 interim target based on identified 'lighthouse projects'
- Further roadmap until 2035 climate neutrality target in preparation based on similar key measures; no negative impact from business growth as future growth investment are required to support climate neutral growth latest by 2030

Numerous measures effectively reduce GHG emissions

Climate neutrality target for GHG emissions scope 1 and 2





MORE SUSTAINABLE MANUFACTURING



Reducing nitrous oxide emissions by installation of highly efficient catalysts



Optimizing production processes to increase energy efficiency



Employing digital technologies for efficient production control



RENEWABLE ELECTRICITY



Onshore wind energy, PPA with ENGIE since 2021 for 45% of site's electricity in Antwerp



Offshore wind energy, PPA with Ørsted starting 2025 for 10% of sites' electricity in Germany



Solar&wind energy, PPAs for ~45% of Shanghai site electricity with Datang Power&CGN New Energy



RENEWABLE STEAM



Converting steam generation from fossil to renewable energy sources



Develop options to electrify steam generation based on renewable energies



Develop options to use e.g. biogas or green hydrogen as energy source to generate steam

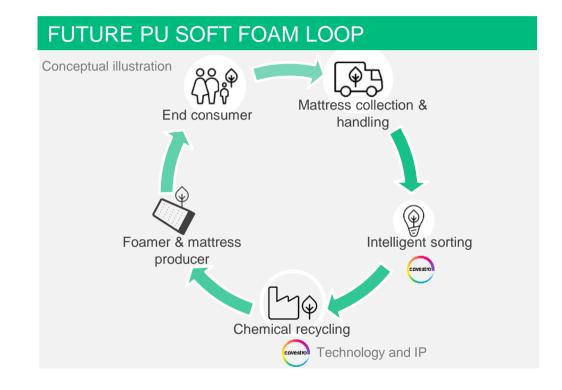
Re-shaping the PU value chain for soft foams into a closed loop



Innovative recycling / joint solutions

COVESTRO TECHNOLOGY

- Chemical recycling of polyurethane (PU) mattress foams
- Proprietary process for recycling both PU components polyol and TDA, enabling 100% recycling of these components for soft foam
- New brand label to support our customers to guicky identify circular solutions - Evocycle® CQ Mattress (circular intelligence)
- Significant improvement of CO2 footprint compared to fossil route (lifecycle assessment), meeting high customer and consumer demand
- Intelligent sorting solution to efficiently separate different PU foams from post-consumer mattresses



Timeline:



interzero

écomobilier

2023

2025

Pyp

2030s

Technology optimization **Pilot Plant**

Cooperation on innovative recycling of plastic waste

Lab-scale customer samples(*)

Technology industrialization(*)

2021

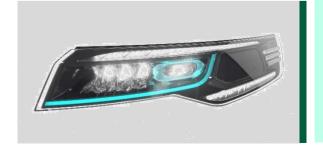
Covestro expands sustainable product portfolio

Our way to Circular Economy



FOCUS AREAS





OUR WAY TO CIRCULARITY

Expansion of circular economy portfolio

- Baytown (USA) receives ISCC Plus certification
- Global network of ISCC Plus certified plants
- Global offering our Circular Intelligence "CQ" product portfolio

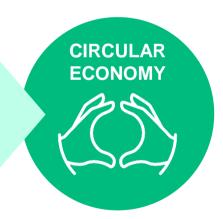
PUReSmart project achieves chemical recycling breakthrough

- Chemical recycling of flexible foam raw materials TDI and Polyols proven
- Covestro drives further development to industrial value cycle
- Evocycle® CQ Mattress is Covestro's first chemical recycling initiative

Covestro develops climate friendly headlamp for circular economy

- Project looks at sustainability of complex products across entire life cycle
- Cross value chain consortium of industry and science
- Covestro already pioneered a mono-material headlamp concept

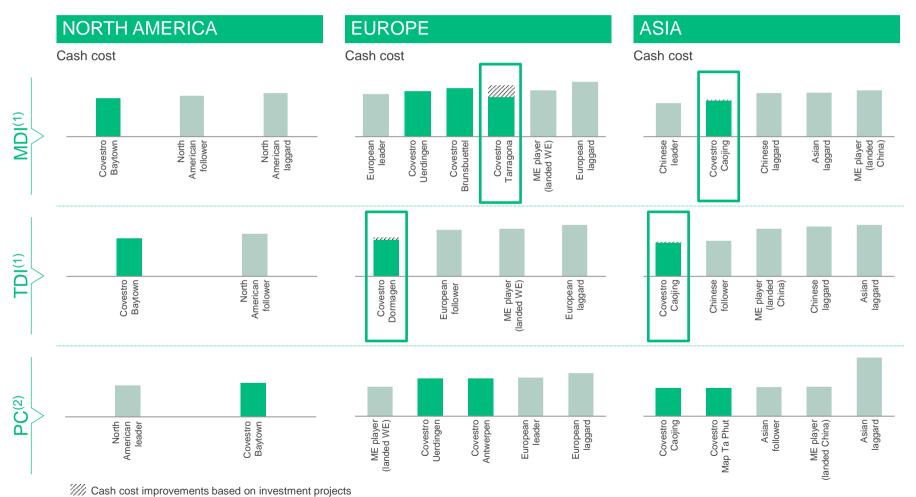




Leading cost positions across markets and regions

Covestro cash cost positions





Notes:

- Covestro MDI is one of the low-cost producers.
 Investment in Tarragona plant will significantly further improve cost position. MDI industry with cost advantage of ~20% between the best and the average 5 least competitive plants
- Covestro TDI is the global cost leader with cost advantage of ~45% versus the average of 5 least competitive plants
- Covestro Polycarbonates
 is one of the joint cost
 leaders with cost advantage
 of ~60% versus the average
 of 5 least competitive plants

⁽¹⁾ Cost of production based on total raw material costs less co-product credits, variable and fixed conversion costs at 100% utilization based on nameplate capacity for FY 2021

⁽²⁾ FY 2021 Cash cost ex gate, 70% utilization rate for all plants based on nameplate capacity; integrated players are shown without contribution margins for BPA, phenol, acetone etc.

Covestro supports future sustainable growth

Long term product trends



APPLICATIONS







INDUSTRY TRENDS

Electric vehicles pushing

- Battery Electric Vehicles to use 2 up to 5 times(1) more polycarbonates than conventional vehicles
- Trend to continue or accelerate for future BEV generations and increase in demand up to 1 Mio to⁽¹⁾ in PC grades from 2022-2026

Thermal Insulation

- Polyurethane-based insulation one of the best options to reach future high energy efficiency standards
- Demand increase of PU used in construction for future highenergy efficient buildings could increase global MDI growth rates by 1pp per year⁽²⁾

Wind energy

- Covestro polyurethane infusion resin contributes to 8% reduction (3) in wind blade manufacturing cost and is expected to take ~10% market share of the wind resin market dominated by epoxy resins until 2032
- Our overall wind solutions for blades will result in 30% lower maintenance and 2-year life-time extension (3)

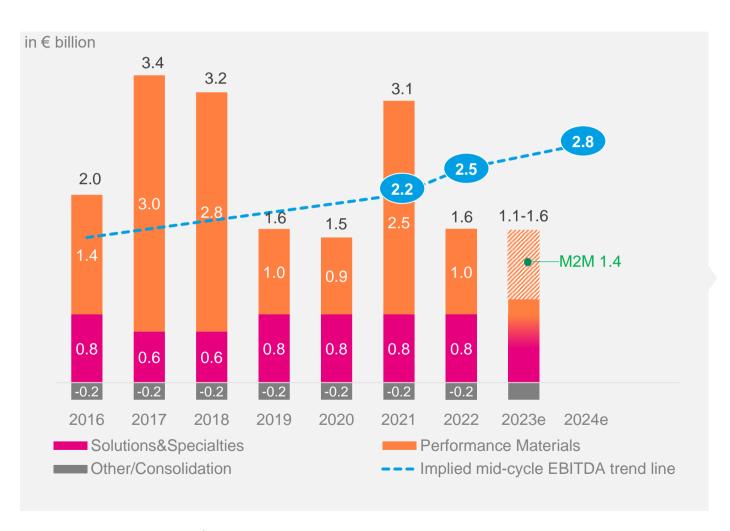
COVESTRO BENEFIT

Favourable mid to long term outlook for product portfolio of Covestro

Confirming mid-cycle EBITDA

EBITDA development between 2016 and 2024e





HIGHLIGHTS

Mid-cycle EBITDA:

- Mid-cycle definition: Respective year's EBITDA performance under average market conditions
- Strong increase from €2.2bn to €2.5bn in 2022 realized from EBITDA impact of RFM acquisition
- Confirming mid-cycle EBITDA of €2.8bn in 2024

Mark-to-market (M2M):

Mark-to-market (M2M) EBITDA in FY 2023 of
 ~€1.4bn based on March 2023 margins flat forward

Current 2023 FX assumptions

- €/USD around 1.10 level
- 1pp change equals
 - +/- €8m for CNY/EUR
 - +/- €4m for USD/EUR

P&L Long-term tax rate

Long-term tax rate estimated between 24-26%

Guidance increased and specified

Full year guidance 2023

	FY 2022	GUIDANCE FY 2023 (as of March 2)	UPDATED GUIDANCE FY2023 (as of April 28)				
EBITDA	€1,617m	significantly ⁽³⁾ below previous year	€1,100m – 1,600m				
FOCF	€138m	significantly ⁽³⁾ below previous year	€0 – 500m				
ROCE above WACC ⁽¹⁾	-5.0 pp	significantly ⁽³⁾ below previous year	-6.0 pp to -2.0 pp				
GHG emissions (scope 1 and 2)	4.7m tons	around ⁽³⁾ previous year	4.2m - 4.8m tons				
Additional financial expectations							
EBITDA Q2	€547m	No guidance	€330m – 430m				
D&A	€1,350	~€850m	~€900m				
Financial result	€-137m	€-160 to -200m	€-130m to -170m				
Income tax (P&L)	€411m	No guidance	€150m to 250m				
Capex ⁽²⁾	€832m	~€800m	~€800m				

Q1 2023 | IR Roadshow Presentation

⁽¹⁾ Weighted average cost of capital (WACC): 7.0% in FY 2022 and 7.6% in FY 2023e (2) Cash-relevant capex

⁽³⁾ Definitions: significantly = double-digit percentage / around = single-digit percentage deviation

Covestro measures to improve financial performance

Situational response to cost situation





Continuous right-sizing of labor

- Labor force reduction with differentiated hiring limited to crucial key functions after jobholder departure
- · Contracting freeze of temporary workers



Improved operational savings

- Reduced FAM cost
- Savings from LEAP transformation program
- Additional long-term savings



Portfolio streamlining

- Streamlining portfolio and elimination of non-strategic, loss-making businesses (3D-Printing divested, Maezio® discontinuation & site closure)
- Reduction of various negative one-time items



Other items

- Lower underutilization costs
- Various small-scale contingencies







Outlook for Covestro's core industries remains weak

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Global demand development

KEY CUSTOMER INDUSTRIES		2022 Y/Y ⁽¹⁾	2023e Y/Y ⁽¹⁾	2023e Y/Y UPDATE ⁽²⁾
Global GDP		+3.1%	+1.5%	+1.9%
Automotive EV / BEV		+7.1% +69.8%	+4.6% +42.5%	+4.2% +42.5%
Construction Residential		+1.2% +0.8%	+0.8%	+0.5%
Furniture Soft furniture		-3.6% -5.2%	+0.3% +0.2%	+0.3% +0.2%
Electrical, electronics and household appliances Appliances	HH	+4.9%	+2.0% +3.7%	+1.7% +4.4%

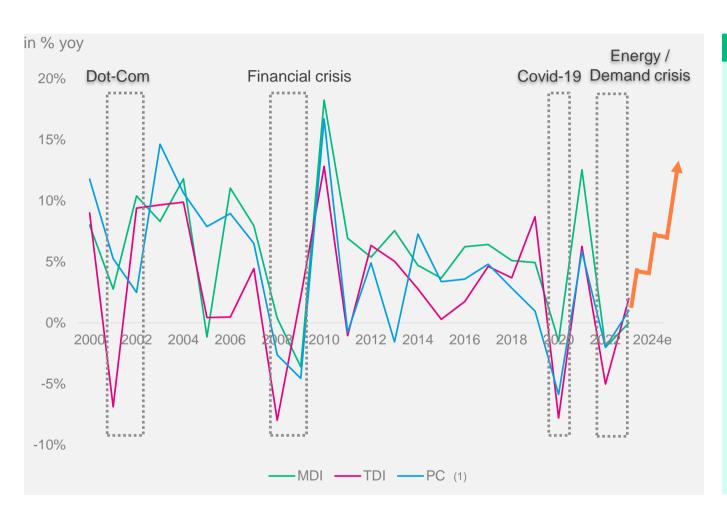
Q1 2023 | IR Roadshow Presentation

⁽¹⁾ as of February 2023

Historically fast market rebound after trough

MDI, TDI and polycarbonate global demand curves





HIGHLIGHTS

Covestro core products early indicator of recessions

 Core products MDI, TDI and PC are equally affected in a recessionary environment

Recovery after recession

- Core products historically recovered quickly from a recession
- Rebounds also typically overshot the historical average growth path partly compensating for the negative growth of the recession

Longer term outlook:

- Over the cycle core products follow individual economic trends of their respective industries
- Expected long term average growth rates are 6% for MDI, 3-4% for TDI and 4% for PC
- Growth scenarios remain unchanged for all Covestro core products
- MDI and PC benefit from trend towards more insulation, EV/BEV and growth of wind energy

Majority of cash allocated to growth

Balanced use of cash



CAPEX



- Covestro's industry and cost leadership make growth investment the most valuecreating use of cash
- Capex above D&A during the next five years
- Maintenance capex to secure safe, reliable and efficient operations

€4.9bn invested in capex

DIVIDEND



Policy: 35-55% payout of net income

€2.3bn dividends



- Acquisition of DSM's Resins and Functional Material (RFM) business for EV €1.55bn with attractive high margins (~€0.9bn sales)
- Less attractive low-margin businesses divested (~€0.6bn sales)
- Further pursue options of value enhancing bolt-on acquisition for Solutions & Specialties segment

€1.5bn net investments

SHARE CAPITAL



- Share buyback of €1.5bn executed in 2017-2018
- Capital increase of €447m executed in 2020 in context of RFM acquisition
- Authorization for share buyback program for up to 10% of share capital in place
- Share buyback of €0.5bn announced on February 28, 2022, under execution since March 2022

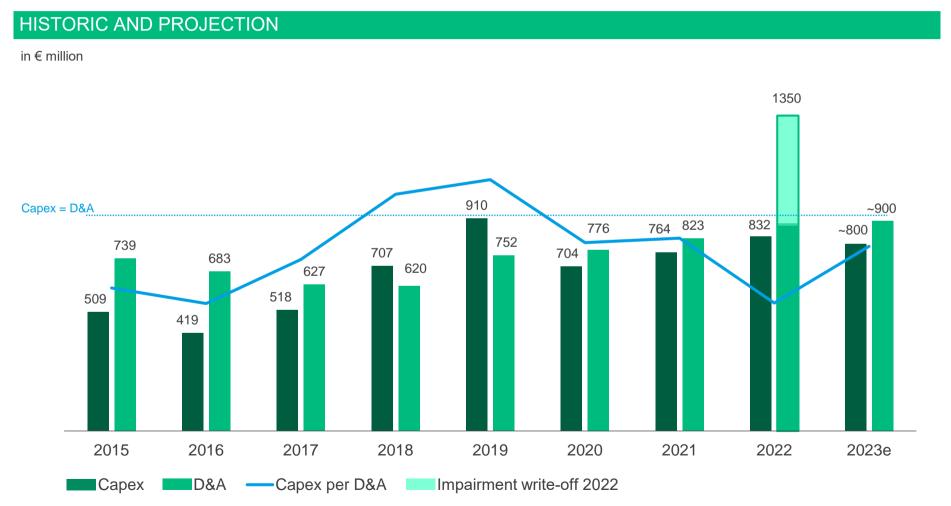
€1.2bn share capital reduced

Sum of FY 2016 to FY 2022

Significant investments into growth

Group capex and D&A



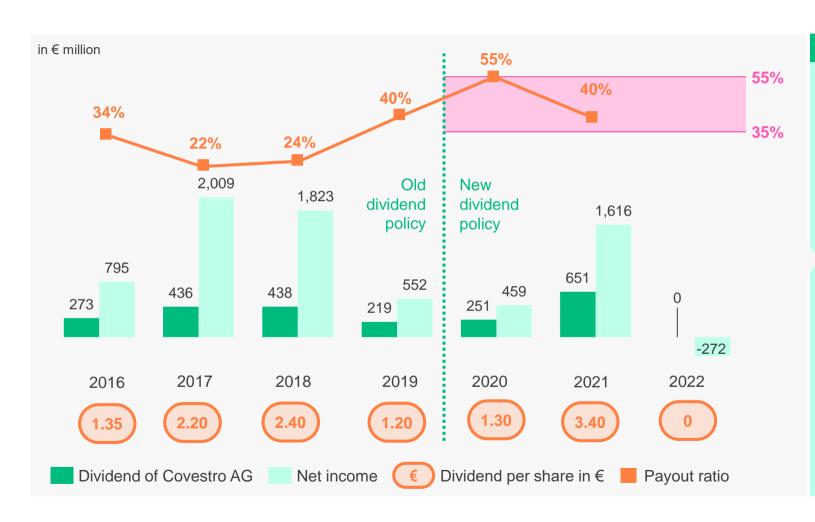


- Growth capex of around €2.8bn from 2015 to 2023e
- D&A 2022 included impairment write-off of €463m
- Maintenance capex around €450m in FY'23e
- Planned investments in Circular Economy projects of almost €1bn between 2021 and 2030

Dividend based on net income payout ratio

Dividend development



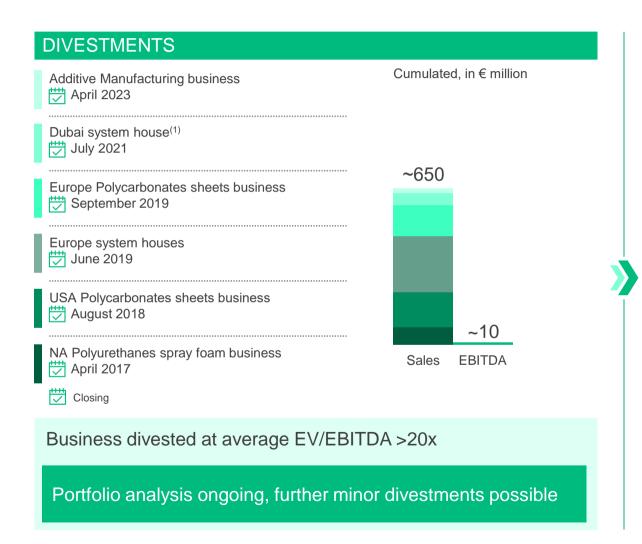


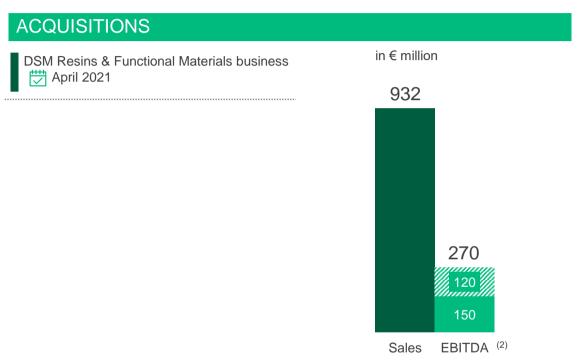
- Net income determining factor for the dividend
- Committed to a payout ratio of 35% to 55%, related to dividend over net income
 - Higher payout intended in years with peak earnings, while ratio towards lower end
 - Lower payout intended in years with trough earnings, while ratio towards upper end
- For FY 2022, dividend suspension proposed in line with negative net income (€-272m) burdened by extraordinary depreciation and by adjustments of deferred tax assets

Ongoing shift to high-margin business

Portfolio management







Highly complementary business acquired at EV/EBITDA⁽²⁾ of 6x

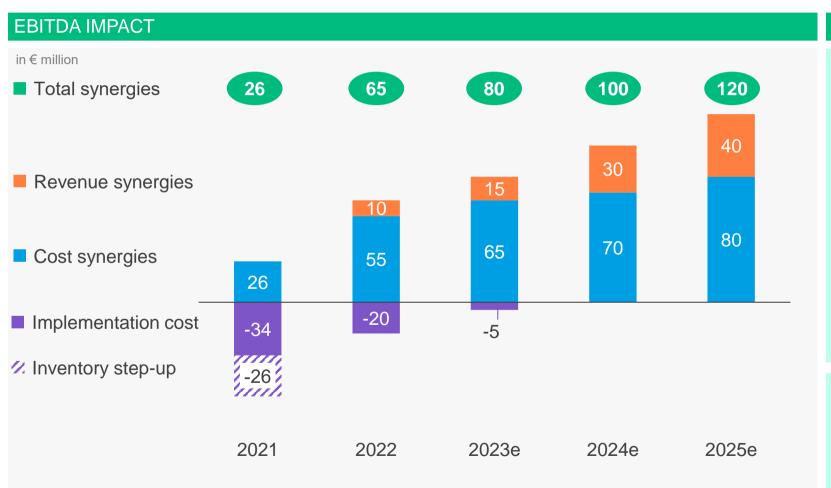
Further pursue value-enhancing bolt-on acquisition options with attractive IRR for Solutions & Specialties segment

Notes:

Synergies fully confirmed and ahead of plan at lower cost



RFM synergies and implementation cost



Notes:

HIGHLIGHTS

SYNERGIES

- Confirming identified synergies of €120m or 12% of RFM sales
- Positive EBITDA impact of €80m from cost and €40m from revenues
- Initial synergy potentials successfully detailed and validated
- Realization of synergies ahead of initial plan (initially €10m in 2021 and 55m€ in 2022)
- Implementation cost incl inventory step-up of €85m (initially €155m, reduced from lower severance need)

OPERATIONS

- RFM operational performance fully in line with expectations
- 94% of new employees feel welcome at Covestro

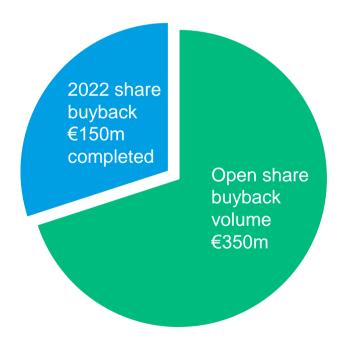
Continuation of share buyback



Two-year €500M share buyback program until February 2024

CURRENT STATUS

February 28, 2022 to April 28, 2023



2022 SHARE BUYBACK TRANCHES

First sub-tranche details (€75m)

• 1.606m shares purchased, average share price €46.70

Second sub-tranche details (€75m)

1.874m shares purchased, average share price €39.97



2023-2024 CONTINUATION OF SHARE BUYBACK

- Improved Q1 EBITDA and improved outlook for FY2023
- Sequential volume and EBITDA increase
- Covestro decided to continue share buyback
- Third sub-tranche of up to €75m starting in May

RESUME SHARE BUYBACK WITH THIRD SUB-TRANCHE IN MAY

Notes:

Rebounding from trough

Q1 2023 Highlights





Volume decline resulting in lower sales of €3.7bn

caused by weak demand and ongoing destocking across some industries



EBITDA with €286m above guidance range of €100-150m

driven by cost efficiency and improved pricing delta across both segments



FOCF of €-139m better than expected

helped by ongoing strict working capital measures



Raised guidance for FY2023

with an expected EBITDA between €1.1-1.6bn



€500m share buyback resumed

with third tranche up to €75m starting in May





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EBITDA rebound from trough levels

Group results – Highlights Q1 2023





HIGHLIGHTS

- Year-on-year sales decline mainly attributable to weak demand with resulting lower sales volumes and negative pricing
- Sequentially, slightly negative sales development due to minor reductions in price & currency but stable volumes

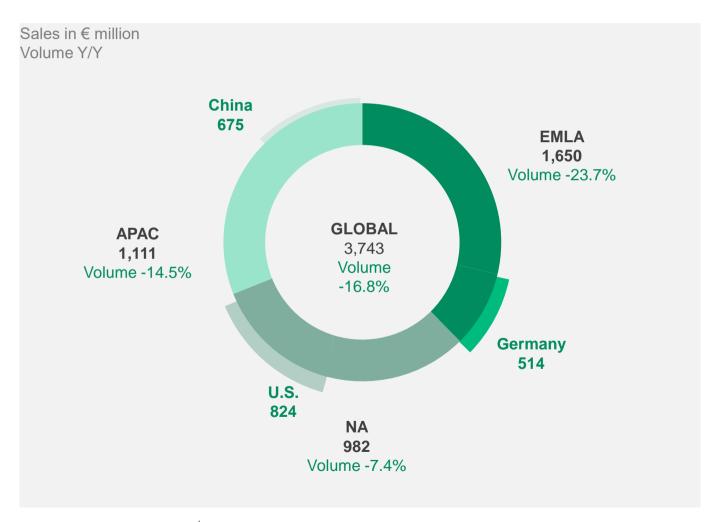


- Sequentially, earnings increased despite continued low demand and ongoing customer destocking due to significant fixed cost reductions and a positive pricing delta
- EBITDA margin improved from trough level in Q4 2022 to 7.6% in Q1 2023

Volumes hit by weak demand and destocking

Q1 2023 – Regional split





HIGHLIGHTS

 Continuous volume decline year-over-year mainly driven by European recessionary environment and ongoing customer destocking:

Auto/transport low single-digit % decline

Furniture/wood low teens % declineElectro high teens % decline

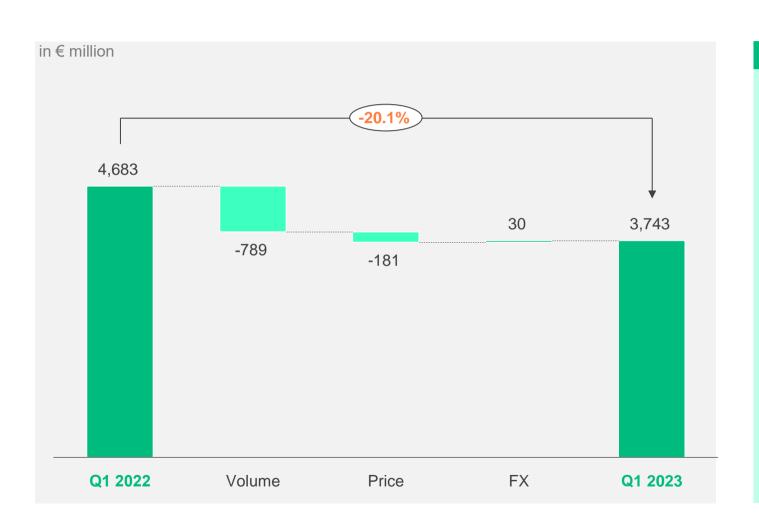
Construction mid-twenties % decline

- EMLA: Continued demand weakness with significant decline in electro, construction and furniture; auto/transport with slight increase; decline partly caused by temporary technical limitations
- NA: Construction showing significant decline, electro with slight decline, slightly positive growth in furniture/wood and auto/transport indicating an end to the destocking trend
- APAC: Auto/transport, construction and electro exhibiting significant and furniture/wood slight decline

Sales decrease due to significant volume decline

Q1 2023 – Sales bridge





HIGHLIGHTS

Volume negative

Volume decline of -16.8% Y/Y

Pricing negative

 Performance Materials strongly affected (-7.1% Y/Y) whereas Solutions & Specialties with slight decline (-0.5% Y/Y)

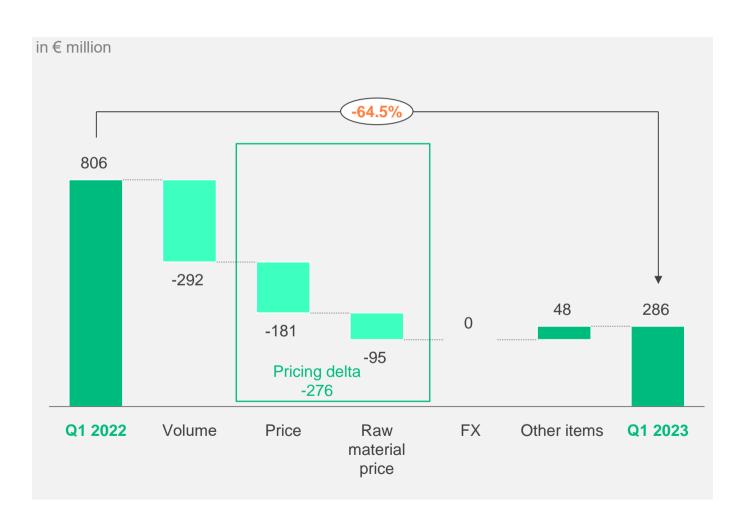
FX positive

 FX affected sales by +0.6% Y/Y mainly driven by USD and RMB

Earnings driven by lower volumes and negative pricing delta



Q1 2023 – EBITDA bridge



HIGHLIGHTS

Negative volume leverage⁽¹⁾

- Negative volume leverage of 37%
- Volume leverage below long-term average due to product mix effects

Negative pricing delta

- Declining prices due to unfavorable supply-demand situation
- Increasing raw material and energy cost due to time lag between market price development and accounting treatment

Other items driven by:

- Inflation-driven increase of fixed costs
- Strict cost management and realization of savings measures turned EBITDA-contribution into positive
- Higher provisions for variable compensation of €27m in Q1 2022

Negative FOCF driven by seasonal WOC build-up

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Historical FOCF development



Note:

- FOCF decreased to €-139m, year-on-year reduction mainly driven by declining EBITDA but cushioned by still stringent working capital management
- Working capital to sales ratio^(b) decreased to 17.5% (21.2% at end of Q1 2022), driven by lower inventory levels and lower receivables from lower sales
- Capex of €120m on budget and in line with FY 2023 guidance
- Income tax mainly driven by payments in China for FY 2022

Net income affected by impairments and DTA adjustments

P&L statement Q1 2023

in million €	Q1 2022	Q1 2023	% of Q1 '23 sales	Δ Υ/Υ
Sales	4,683	3,743	100 %	-20.1%
EBITDA	806	286	7.6%	-64.5%
D&A excl. impairments	-215	-214	-5.7%	-0.5%
Impairments	-2	-33	-0.9%	-
EBIT	589	39	1.0%	-93.4%
Financial result	-28	-29	-0.8%	3.6%
EBT	561	10	0.3%	-98.2%
Income taxes excl. DTA ⁽¹⁾	-144	4	0.1%	-
DTA ⁽¹⁾ adjustments	0	-41	-1.1%	-
Net income ⁽²⁾	416	-26	-0.7%	-
Earnings per share (in €) ⁽³⁾	2.15	-0.14	-	-

HIGHLIGHTS

Impairments

 Impairment loss of €30m due to discontinuation of Maezio® product line and related site closure

Deferred tax assets (DTA)

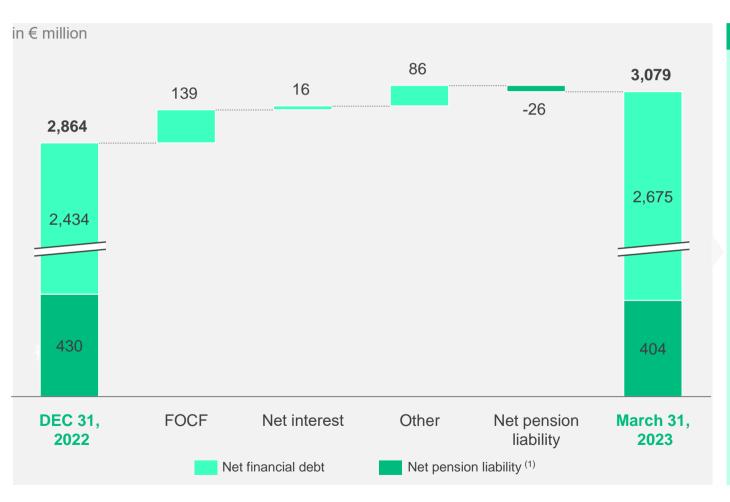
- DTA adjustments of €41m in Q1 2023 due to negative earnings in Germany
- Resulting tax loss carryforwards cannot be accounted under IFRS as accounting earnings projection does not document their usage within 5y
- Tax-wise, tax loss carryforwards in Germany do not expire

⁽³⁾ The dividend/earnings per share Q1 2022 are based on 193,143,311 shares, whereas the calculation of earnings per share for Q1 2023 is based on 189,948,365 shares

Total net debt slightly increased mainly due to negative FOCF



March 31, 2023 – Total net debt



- Total net debt to EBITDA ratio⁽²⁾ of 2.8x at the end of Q1 2023 compared to 0.7x at the end of Q1 2022
- Higher net debt to EBITDA ratio reflects the cyclical nature of Covestro's business and is expected to be temporary
- No financial covenance in place
- Committed to a solid investment grade rating of Moody's





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Standard products with reliable supply and lowest cost

Performance Materials



PRODUCTS Polyurethane and polycarbonate standard products as well as basic chemicals **SALES 2022** (in € thousand) Basic Chemicals 846 sPolvcarbonates 1.168 sMDI 3,284 sPolyols 2.230 sTDI 1,567

SUCCESS FACTORS

Ensure high asset utilization
Integrated end-2-end planning and
steering of entire supply chain and largescale production to optimize output

Supply customers reliably to be customers' preferred supplier



Customer centricity for standard products

BENEFITS FOR GROUP

- Maintain leadership in Covestro core industries
- Implement growth strategy while building on vision of full circularity
- Create critical mass for Covestro in standard product offerings
- Supply downstream Business Entities at market-based prices

Strengthen superior cost position

Standardized offerings and lean order management for focused customer and product portfolio



Performance Materials – return to positive EBITDA

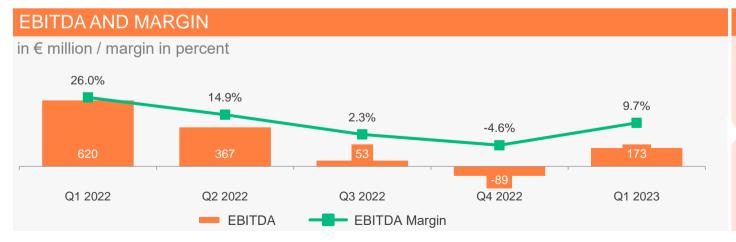


Segment results – Highlights Q1 2023



HIGHLIGHTS

- Sales decreased by 25.0% Y/Y driven by volume (-18.6%) and price (-7.1%), marginal FX effect (+0.7%)
- Sequentially strong sales decline in APAC due to Chinese New Year followed by slight decline in NA. Slight sales increases quarter-over-quarter in EMEA



- Compared to prior year, EBITDA decrease driven by significant volume decline and negative pricing delta
- Quarter-over-quarter, EBITDA increase from trough levels driven by lower fixed cost, inventory build up and positive pricing delta

MDI market balanced



Performance Materials: MDI industry demand and supply



HIGHLIGHTS

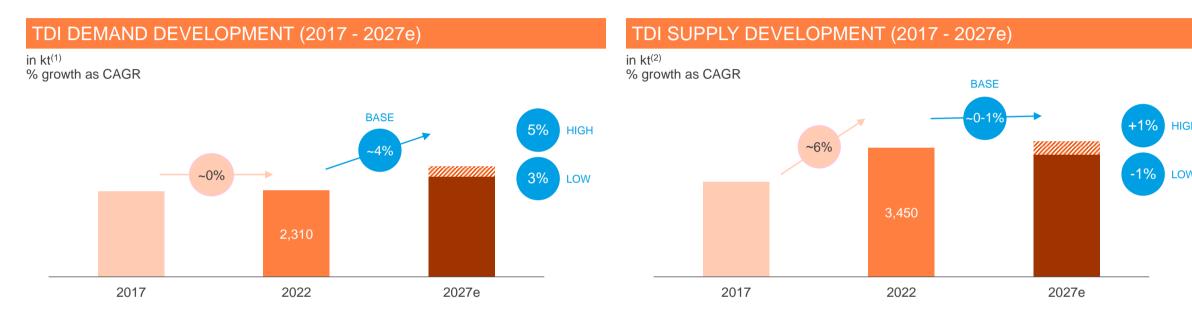
- In 2022, solid Industry Utilization Rate of 85%; industry usually fully utilized in the low nineties
- Demand CAGR of 4-5% between 2022 and 2027e includes flattish development in 2023e and an acceleration of growth toward 2027e; long-term, demand growth CAGR of ~6% expected, leading to increasing industry utilization rate
- Covestro with further debottleneckings after 2027e

Source: Coves

TDI market moving towards balance



Performance Materials: TDI industry demand and supply



HIGHLIGHTS

- Global demand declined by estimated 8% in 2022 heavily influenced by destocking
- In 2022, low Industry Utilization Rate of 67%; industry usually fully utilized in the high eighties
- Inventory refilling offering additional rebound potential; long-term, expecting demand-growth CAGR of 3-4%
- In 2023, Wanhua-Fujian ramp-up (+125kt) and BASF Ludwigshafen closure (-300kt) expected
- Favorable cash cost position puts Covestro in strong competitive position even under low cycle conditions

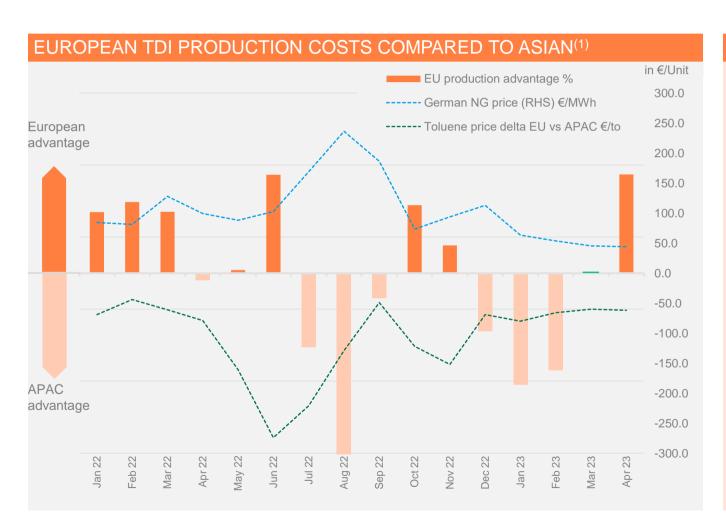
Source:

(2) Based on historical and announced future nameplate capacities Covestro estimates

European TDI production regained competitiveness

European TDI market





HIGHLIGHTS

TDI imports from APAC

- In Q3 2022, energy price hike let to increasing export activities from Asia
- Imports into Europe from Korea of 54kt and China 50kt in FY 2022(2)
- Q1 2023 cost advantage from temporarily high toluene price gap in Q4 2022

Logistic cost & duties

- Logistic cost are between €350-600/t
- Duties are 6.5% from China; no duties from Korea

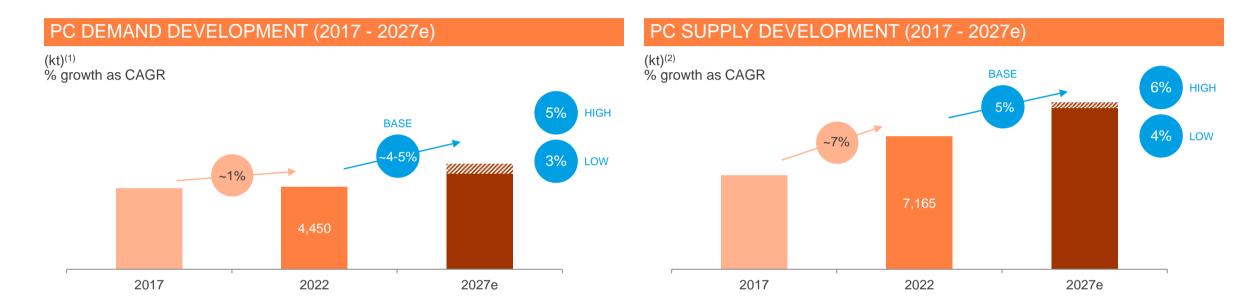
Mid-term outlook:

- With closure of BASF TDI 300kt unit European market demand exceeds available capacity and requires increasing imports
- With European energy prices at current levels TDI imports are no longer cheaper compared to European production

Execution risks may limit future capacity additions



Performance Materials: Polycarbonates (PC) industry demand and supply



HIGHLIGHTS

- In 2022, low Industry Utilization Rate of 62%, after recent supply additions; industry usually fully utilized in the low eighties
- Inventory refilling offering additional rebound potential; long-term, expecting demand-growth CAGR of 4%
- No major additions⁽³⁾ expected until 2025, followed by numerous announced projects with high uncertainties regarding timing and scope
- Covestro focus on differentiated business with increasing use of standard-polycarbonates as captive feedstock

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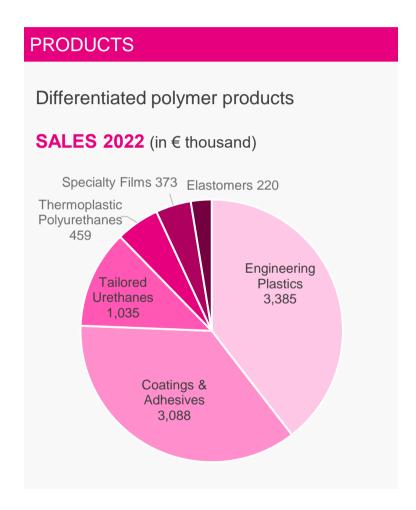
⁽²⁾ Based on historical and announced future nameplate capacities

⁽³⁾ Based on corporate announcements Covestro estimates

Differentiation based on customer proximity and innovation



Solutions & Specialties



SUCCESS FACTORS

Implement a pull supply chain

Use deep customer understanding to deliver unique value to customers



Lead in innovation

Continuously innovate products and applications in order to maximize value proposition to customers



Manage complexity

Efficiently steer customers and products at a small scale and balance cost of each solution against value for the customer

Customer

for solutions and specialty products

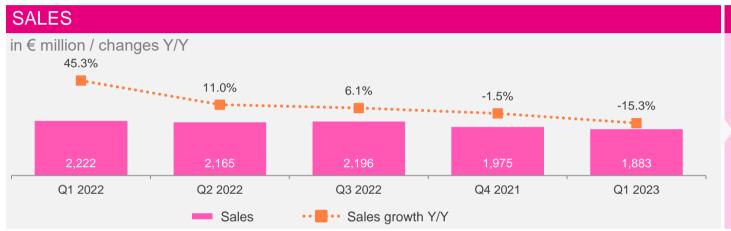
BENEFITS FOR GROUP

- Maintain leadership in differentiated niche applications
- Implement growth strategy while building on vision of full circularity
- Improve earnings margin from relatively low starting point

Solutions & Specialties – EBITDA driven by positive pricing delta

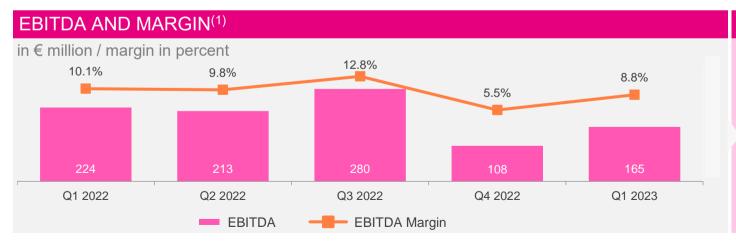


Segment results – Highlights Q1 2023



HIGHLIGHTS

- Sales declined by 15.3% Y/Y, mainly driven by volume (-15.4%), slight decline in prices (-0.5%) counterbalanced by FX (+0.6%)
- Sequentially sales decline most prominent in APAC whereas EMEA exhibited positive sales development based on significant volume increase despite slightly negative pricing



Notes:

HIGHLIGHTS

- Compared to prior year, EBITDA decrease driven by significantly lower volumes partly compensated by positive pricing delta and lower fixed cost
- Quarter-over-quarter higher EBITDA due to positive pricing delta and inventory build-up burdened by lower volumes and negative others
- Seasonally EBITDA margin improved to 8.8% in Q1 2023

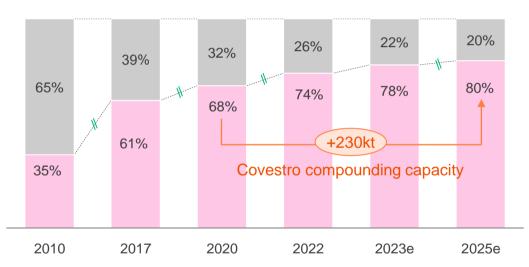
Shifting from standard to differentiated polycarbonate

Solutions & Specialties: high-growth contributor Engineering Plastics



POLYCARBONATE 2022 SALES €4.6bn

Covestro polycarbonate volume split by segment



- Differentiated PC, within Solutions & Specialties segment
- Standard polycarbonate (PC), within Performance Materials segment

Refining standard polycarbonate from Performance Materials into differentiated grades in Solutions & Specialties

ENGINEERING PLASTICS (EP) INDUSTRY +8% CAGR 2022-2027e

CUSTOMER INDUSTRIES



Auto & transport

EP sales share 2022: 45% CAGR 2022-2027e: 9%



Electro

EP sales share 2022: 40% CAGR 2022-2027e: 7%



Healthcare

EP sales share 2022: 11% CAGR 2022-2027e: 8%

GROWTH DRIVERS

- Global trends towards BEV boost total LV production
- Number of produced BEV expected to grow strongly, with higher PC content per unit compared to conventional LV
- Strong demand in communication infrastructure, audio, LED, power supply and small appliances
- New opportunities from 5G, intelligent connectivity and electrical integration
- Aging population with increasing healthcare access in emerging markets
- Trend towards home healthcare devices and wearable monitor devices

Strong demand for differentiated polycarbonate grades across several customer industries

Doubling sales by 2025

Solutions & Specialties: high-growth contributor Specialty Films



SPECIALTY FILMS

Total Sales 2022 €373m CAGR 2022-2027e ~12%



TARGET

 Doubling sales by 2025e versus Sales 2020 of €240m



APPROACH

- Elevating market share from differentiation via quality and service with customer-tailored applications
- Strong competitive advantage from technical expertise and filled innovation pipeline
- Excellent customer relationships promoting joint developments with long-term contracts



 Enabling growth with investment of almost €100m from 2023e till 2025e

BUILD AGGRESSIVELY MEDICAL BUSINESS



Making use of IP portfolio to outgrow the industry with more than 20% sales growth per year



DEVELOP AUGMENTED REALITY BUSINESS



Growing within emerging market of holographic light guiding: accelerating markets of virtual displays in glasses and head-up displays in vehicles

EBITDA margin to grow

Solutions & Specialties segment target





TARGET MARGIN

- EBITDA margin 2022 burdened by inflated sales but benefited from significantly higher EBITDA Y/Y
- In 2023, expecting EBITDA around⁽¹⁾ 2022 level
- EBITDA margin growth driven by:
 - fixed cost dilution due to strong growth, LEAP transformation
 - RFM integration and synergies
 - Focus on value-based pricing
 Based on mid-cycle intersegment charges and excluding raw material price-indicated sales inflation

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- Covestro investment highlights
- Group financials Q1'23
- Segment overview
- Background information

Led by a diverse, international management team

Covestro senior management since July 1, 2021



BOARD OF MANAGEMENT



Chief Executive Officer Dr Markus Steilemann Nationality: German



Officer Dr Thomas Toepfer Nationality: German

Chief Financial



Chief Commercial Officer Sucheta Govil Nationality: British with Indian origin



Chief Technology Officer Dr Klaus Schäfer⁽¹⁾ Nationality: German

BUSINESS ENTITIES



Performance Materials Hermann-Josef Dörholt Nationality: German Based in Leverkusen, Germany



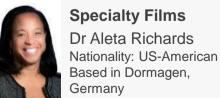
Tailored Urethanes Christine Bryant⁽³⁾ Nationality: US-American Based in Pittsburgh, USA



Coatings and Adhesives Dr Thorsten Dreier⁽²⁾ Nationality: German Based in Leverkusen, Germany



Engineering Plastics Lilv Wang Nationality: Chinese Based in Shanghai, P.R. China





Elastomers Dr Thomas Braig Nationality: German Based in Romans-sur-Isère, France



Thermoplastic Polyurethanes Dr Andrea Maier-Richter Nationality: German Based in Dormagen, Germany

Covestro ESG rating results and index membership

As of April 2023



ESG Ratings & Indices	Scoring Range (Worst → Best)	2016	2017	2018	2019	2020	2021	2022	Distinction	
DISCLOSURE INSIGHT ACTION CLIMATE	D- to A	-	-	-	-	-	A-	A -	Leadership ⁽¹⁾ Level	
ecovadis SUPPLIER SUSTAINABILITY RATINGS	0 to 100	73				80		72	COZZ COVACÍS Suzalatotity	
MSCI ESG	CCC to AAA	BBB	BBB	A	А	A A AA		AA	MSCI ESG RATINGS	
SUSTAINALYTICS	100 to 0	74	75		23.3	20.0	18.3	20.9	ESG INDUSTRY TOP RATED	
FTSE Russell	Excluded / Listed	Listed	Listed	Listed	Listed	Listed	Listed	Listed	FTSE4Good	

Notes:

(2) Covestro belongs to the Top 5% within the chemical industry

⁽¹⁾ Leading within the chemical industry in managing the most significant climate related questions

⁽³⁾ Covestro is identified as a TOP ESG performer of Sustainallytics' ESG Risk Ratings out of more >4,000 comprehensive companies.

Covestro belongs to the Top 5% within the chemical industry although Sustainalytics identifies a higher ESG risk for the chemical industry.

Higher insulation standards increase demand for polyurethanes



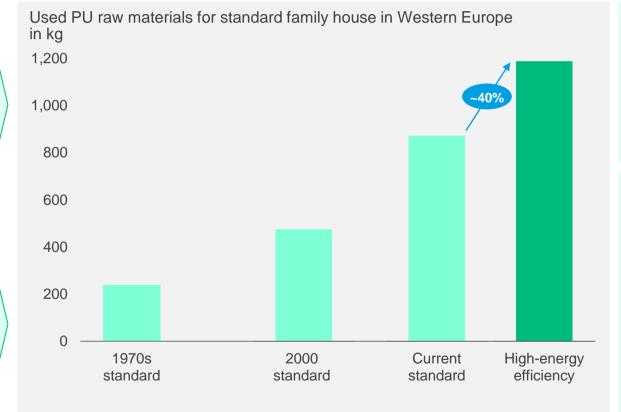
Building insulation market outlook

KEY DRIVERS

Higher energyefficiency standards for new buildings

Renovations of older buildings to higher energy efficiency standard

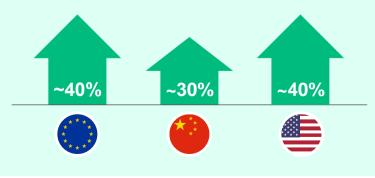
POLYURETHANES IN HOUSING INSULATION(1)



HIGHLIGHTS

- High insulation demand for high energy levels as demand boost for polyurethanes
- Higher energy standards difficult to achieve with inferior insulation materials
- Polyurethane-based insulation one of the best options to reach high energy efficiency / zeroemission standard

Demand of polyurethanes per relevant building to comply with high-energy insulation standards, compared with current standards⁽²⁾



Increasing BEV share boosts demand

Global electric vehicle market outlook



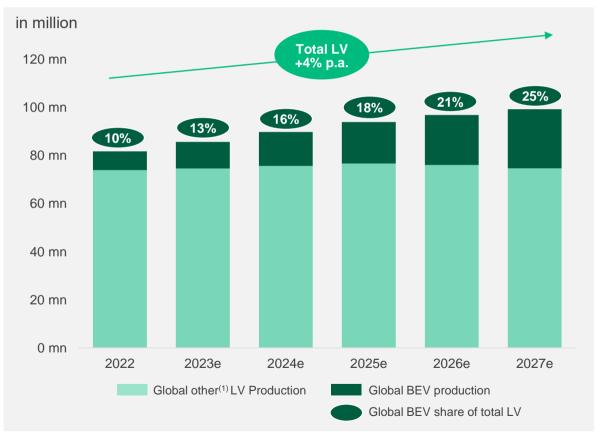
KEY DRIVERS

Carbon neutrality targets

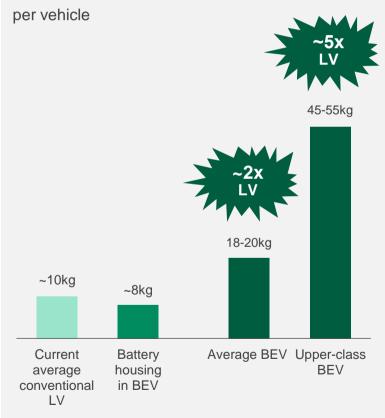
Rising fuel prices

Stringent emission regulations

DEVELOPMENT OF AUTOMOTIVE INDUSTRY



USE OF POLYCARBONATES IN BEV



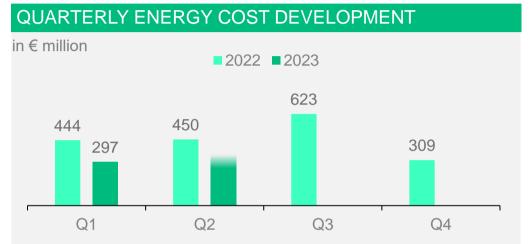
Q1 2023 | IR Roadshow Presentation

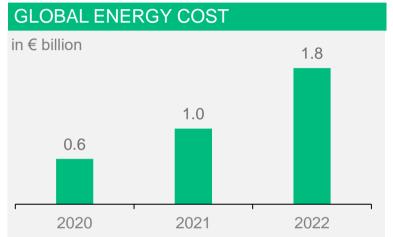
Notes: (1) Total LV without BEV
BEV: Battery Electric Vehicle; LV: Light Vehicle
Sources: LMC Global Light Vehicle Engine Forecast FY 2022 – Q4

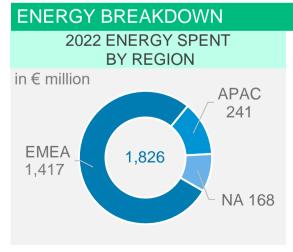
Global energy prices normalizing after tripling within two years

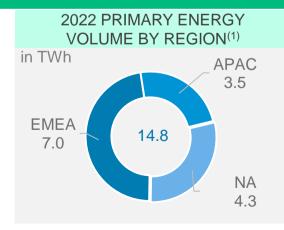
Energy cost development

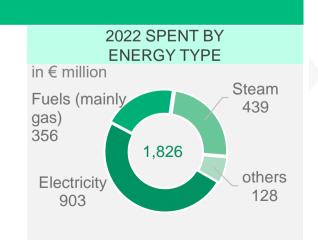












HIGHLIGHTS

- Global energy bill in 2022 of €1.8bn
- Q1 2023 flat versus Q4 2022 with lower energy prices offsetting additional energy need after start up of Tarragona chlorine plant
- Expecting Q2 2023
 energy cost slightly above
 Q1 2023 from higher
 production volume
- In general, Covestro does not hedge its energy purchases
- Energy demand FY2022 reduced by ~7% vs FY2021

European major sites locations

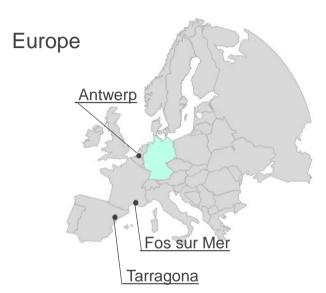
Asset footprint

% of capacity

31%

Polyol





EUROPEAN/GERMAN PLANT SHARE

MDI



HIGHLIGHTS

- Covestro runs multiple large production sites for its core products in Europe
- Covestro sites in Germany represent ~25% of global Covestro production capacity in Covestro core products
- Covestro plants have at all times been fully supplied with natural gas

TDI

■ RoW ■ Europe ✓ Germany

15%

67%

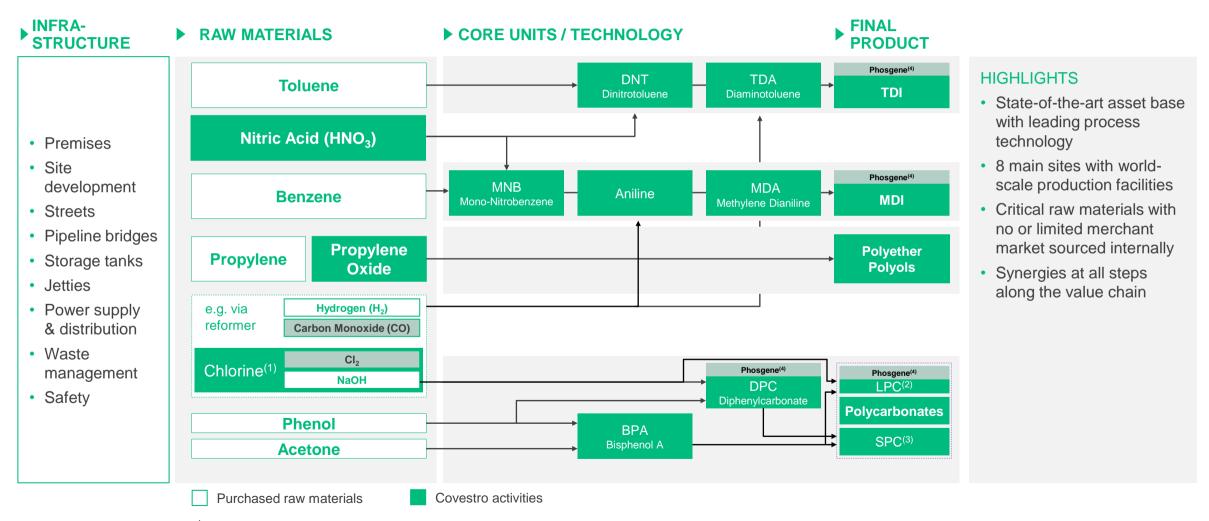
PC

Notes:

Synergies in scale, process technology and chemical know-how



One chemical backbone across all segments



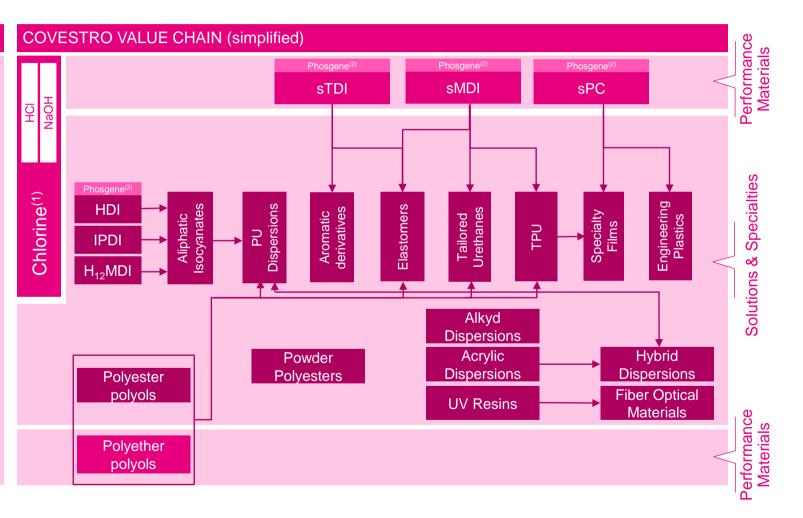
Notes:

Synergies from chemical backbone and complementary technologies



Solutions & Specialties backward integration and value chain

INFRASTRUCTURE MAIN RAW MATERIALS Toluene / Benzene **Premises** Nitric acid (HNO₃) Site Phenol development Streets Acetone Pipeline bridges **HMDA** Storage tanks **IPDA Jetties PACM** Power supply & distribution Waste AA / TPA / PIA management Safety HDO / BDO / NPG / TMP MMA / BA Purchased raw



PO

EO

materials

Covestro activities

Entire organization aligned for performance and sustainability



Group Profit Sharing Plan (PSP) as of 2022

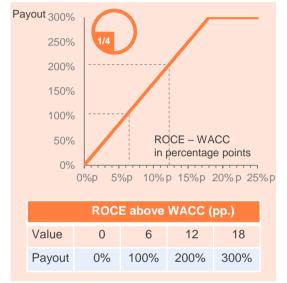
Payout 300% 250% 200% 150% 100% 50% 0 1,000 2,000 3,000 4,000 5,000 EBITDA (€ mio) Value 1,800 2,500 3,200 3,900

100%

200%

300%







HIGHLIGHTS

Pavout

- Full alignment of all employees (including Board) along the same KPIs
- · Criteria with full focus on performance, shareholder value creation and sustainability
- 100% payout, as percentage of annual base salary, linked to hierarchy level
- Total payout at Group level for 0%, 100% and 250% achievement is €0m, ~€0.2bn and ~€0.5bn
- Max. payout capped at 250%

High accumulated free operating cash flow

covestro

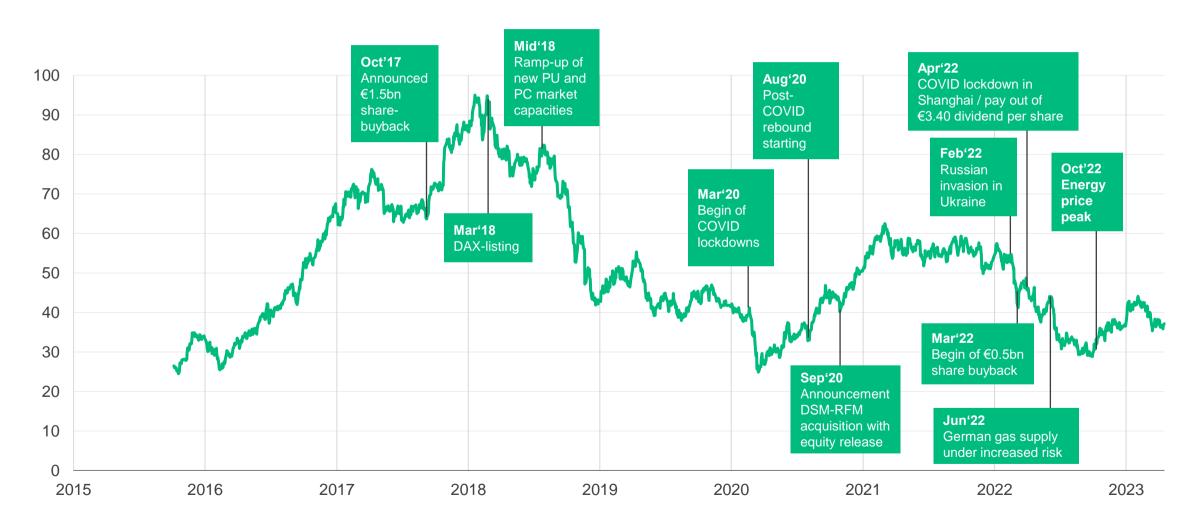
Development of last five years

		2018	2019	2020	2021	2022
Sales	(€ million)	14,616	12,412	10,706	15,903	17,903
• Volume y/y	(%)	+2.3	+0.8	-5.1	+6.5	-5.0
• Price y/y	(%)	+4.5	-17.3	-5.7	+34.7	+10.1
• FX y/y	(%)	-3.0	+1.9	-1.6	-0.8	+5.9
Portfolio y/y	(%)	-0.4	-0.5	-1.3	+8.1	+2.0
EBITDA	(€ million)	3,200	1,604	1,472	3,085	1,617
Performance Materials		2,825	942	896	2,572	951
Solutions & Specialties		585	832	743	751	825
Earnings per Share	(€)	9.46	3.02	2.48	8.37	-1.42
Capex	(€ million)	707	910	704	764	832
Free operating cash flow (FOCF)	(€ million)	1,669	473	530	1,429	138
ROCE above WACC	(%points)	22.8	1.6	-0.3	12.9	-5.0
Total net debt (1)	(€ million)	1,793	2,954	2,479	2,604	2,920
Employees (2)	(FTE)	16,770	17,201	16,501	17,909	17,985

Historical share price performance

Covestro € share price since IPO





Upcoming IR events



Find more information on covestro.com/en/investors

REPORTING DATES

August 1, 2023
 2023 Half-Year Financial Report

October 27, 2023
 Q3 2023 Quarterly Statement

February 29, 2024
 2023 Annual Report

ANNUAL GENERAL MEETING

April 17, 2024 Annual General Meeting

BROKER CONFERENCES

May 17, 2023
 UBS, Best of Europe 1-on-1 Conference, virtual

May 23, 2023
 J.P. Morgan European Materials Conference, London

June 1, 2023
 Kepler Cheuvreux, 4th Digital ESG Conference, virtual

June 7, 2023 Kepler Cheuvreux, One-Stop-Shop, Dublin

June 21, 2023 Deutsche Bank, dbAccess German Swiss Austrian Conference, Frankfurt



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Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in Covestro's public reports, which are available on the Covestro website at www.covestro.com.

The company assumes no liability whatsoever to update these forward-looking statements or to adjust them to future events or developments.